



T&D Fleet Solutions  
 2111 Empire Boulevard  
 Webster, NY 14580  
 (585) 794-6942  
 tandfleet@gmail.com  
 www.facebook.com/profile.php?id=61567445769627

# Estimate #2545

Created: 02/04/2026 at 12:25PM  
 Payment Term: Net 30  
 Service Writer: Thomas Trayer

ENTERPRISE FLEET MANAGEMENT  
 1320 Brooks Avenue  
 Rochester, NY 14624  
 Mobile: (585) 434-1705

(1)

Oneida 2026 EXPLORER (GHOST CAR)					
Description	Price	QTY	HRS	Subtotal	
Labor: LABOR TO BUILD NEW EXPLORER			30	\$2,700.00	
Part: CITY OF ONEIDA GRAPHICS (NEW GHOST DESIGN)	\$1,350.00	1		\$1,350.00	
Part: SETINA XL FRONT PARTITION	\$1,031.25	1		\$1,031.25	
Part: SETINA PB450L4 MPOWER READY	\$594.06	1		\$594.06	
Part: SETINA REPLACEMENT SEAT W/ CARGO BARRIER	\$1,675.43	1		\$1,675.43	
Part: SETINA CARGO BOX I	\$1,138.33	1		\$1,138.33	
Part: SETINA TRUCK FREIGHT	\$399.00	1		\$399.00	
Part: SOUNDOFF MPOWER R/W FOR PUSH BUMPER	\$129.00	4		\$516.00	
Part: SOUNDOFF INTERIOR LIGHTBAR PACKAGE	\$3,108.35	1		\$3,108.35	
Part: SOUNDOFF INTERSECTOR MIRROR LIGHTS R/W	\$224.00	2		\$448.00	
Part: SOUNDOFF 1/4 GLASS LIGHTS R/W W/ SHROUD	\$147.00	2		\$294.00	
Part: SOUNDOFF MPOWER LOWER BUMPER MOUNT	\$129.00	4		\$516.00	
Part: SOUNDOFF 61" R/W RUNNER LIGHTS	\$363.63	2		\$727.26	
Part: SOUNDOFF PRISINOR LOAD LIGHTS R/W	\$86.30	1		\$86.30	
Part: SOUNDOFF FLASHER FOR TAILLAMPS	\$135.00	1		\$135.00	
Part: REUSE BROTHER POCKET JET PRINTER (OLD EXPLORER)		1		\$0.00	
Part: REUSE HAVIS GTEC DOCK W/ POWER SUPPLY (OLD EXPLORER)		1		\$0.00	
Part: HAVIS CONSOLE W/ PRINTER MOUNT	\$897.60	1		\$897.60	
Part: HAVIS COMPUTER MOUNT C-DMM-3024	\$502.35	1		\$502.35	
Part: HAVIS KEYBOARD ARM	\$155.00	1		\$155.00	
				<b>Total:</b>	<b>\$16,273.93</b>

Estimates provided are an approximation of timing and charges to you for the services requested. They are based on the anticipated work to be done, it is possible for unexpected complications to cause some deviation from the original quote. You hereby authorize the repair work described in this estimate to be done along with the procurement of the necessary material(s), including permission to operate the vehicle for on-road testing or inspection. If any additional repairs are required, we will prepare a revised work order providing the cost of additional parts and labor and total revised cost. All parts are new unless specified otherwise.

Deposits are non-refundable. No returns or refunds on special ordered items or electrical parts. There is no warranty for used parts or customer supplied parts.

You agree that we are not responsible for loss or damage to your vehicle, including loss of articles left in the vehicle, including, without limitation, in case of fire, theft, or any other cause(s) beyond our control.

Labor .....	\$2,700.00
Parts .....	\$13,573.93
Subtotal .....	\$16,273.93
Shop Supplies .....	\$0.00
EPA .....	\$0.00
Tax .....	\$0.00
Grand Total .....	\$16,273.93
Paid to Date .....	(\$0.00)

**REMAINING BALANCE \$16,273.93**



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Signature \_\_\_\_\_



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ENTERPRISE FLEET MANAGEMENT  
 1320 Brooks Avenue  
 Rochester, NY 14624  
 Mobile: (585) 434-1705

(452)

# Estimate #2544

Created: 02/04/2026 at 12:16PM  
 Payment Term: Net 30  
 Service Writer: Thomas Trayer

## Oneida 2026 EXPLORER (DURNAGO REPLACEMENT)

Description	Price	QTY	HRS	Subtotal
Labor: LABOR TO BUILD NEW EXPLORER			30	\$2,700.00
Part: CITY OF ONEIDA GRAPHICS	\$1,350.00	1		\$1,350.00
Part: SETINA XL FRONT PARTITION KIT (FRAME FROM OLD EXPLORER)	\$462.50	1		\$462.50
Part: SETINA PB450L4 MPOWER READY	\$594.06	1		\$594.06
Part: SETINA REPLACEMENT SEAT W/ CARGO BARRIER	\$1,675.43	1		\$1,675.43
Part: SETINA CARGO BOX LIFT LID, SINGLE DRAWER NO LOCK	\$178.30	1		\$178.30
Part: SETINA TRUCK FREIGHT	\$399.00	1		\$399.00
Part: SOUNDOFF MPOWER R/W FOR PUSH BUMPER	\$129.00	4		\$516.00
Part: RE-USE SOUNDOFF NFORCE NXT (SMOKED LENSE) LIGHTBAR PACKAGE NEED HOOK KIT	\$74.00	1		\$74.00
Part: REUSE MIRROR LIGHTS NEW BRACKETS NEEDED	\$29.23	2		\$58.46
Part: RE-USE SOUNDOFF 1/4 GLASS LIGHTS R/W NEW SHROUDS	\$17.00	2		\$34.00
Part: SOUNDOFF REAR SPOILER BRACKET	\$71.00	1		\$71.00
Part: SOUNDOFF MPOWER REAR SPOILER R/B	\$516.00	1		\$516.00
Part: SOUNDOFF MPOWER LOWER BUMPER MOUNT	\$129.00	4		\$516.00
Part: SOUNDOFF 61" RUNNER LIGHTS R/W	\$363.63	2		\$727.26
Part: REUSE PRISINOR LOAD LIGHTS	\$0.00	1		\$0.00
Part: SOUNDOFF FLASHER FOR TAILLAMPS	\$135.00	1		\$135.00
Part: HAVIS CONSOLE W/ PRINTER MOUNT	\$897.60	1		\$897.60
Part: HAVIS COMPUTER MOUNT	\$502.35	1		\$502.35
Part: HAVIS KEYBOARD ARM	\$155.00	1		\$155.00
Part: REUSE POCKETJET 8 PRINTER	\$0.00	1		\$0.00
				<b>Total: \$11,561.96</b>



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**Estimate #2544**  
 Created: 02/04/2026 at 12:16PM  
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We are not responsible for any delays caused by unavailability of parts or delays in delivery of parts by the supplier or transporter. You have the right to know before authorizing any additional repairs what those repairs will be and what they will cost. If required repairs exceed the authorized estimated amount, we must obtain your approval to perform the repairs. We will keep you informed and perform only repairs authorized by you.

Signature \_\_\_\_\_

Labor .....	\$2,700.00
Parts .....	\$8,861.96
Subtotal .....	\$11,561.96
Shop Supplies .....	\$0.00
EPA .....	\$0.00
Tax .....	\$0.00
<b>Grand Total .....</b>	<b>\$11,561.96</b>
Paid to Date .....	(\$0.00)

**REMAINING BALANCE      \$11,561.96**



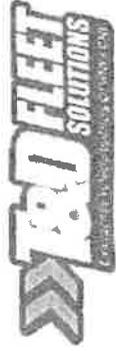
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(X's 3)

Estimate #2543  
 Created: 02/04/2026 at 9:48AM  
 Payment Term: Net 30  
 Service Writer: Thomas Trayer

Description	Price	QTY	HRS	Subtotal
Labor: LABOR TO BUILD NEW EXPLORER			30	\$2,700.00
Part: CITY OF ONEIDA GRAPHICS	\$1,350.00	1		\$1,350.00
Part: SETINA 10XL PARTITION	\$1,031.25	1		\$1,031.25
Part: SETINA P8450L4 MPOWER READY	\$594.06	1		\$594.06
Part: SETINA REPLACEMENT SEAT W/ CARGO BARRIER	\$1,675.43	1		\$1,675.43
Part: SETINA CARGO BOX LIFT LID, SINGLE DRAWER NO LOCK (TRANSFER FROM TAH0E)	\$178.30	1		\$178.30
Part: SETINA TRUCK FREIGHT	\$399.00	1		\$399.00
Part: SOUNDOFF MPOWER R/W FOR PUSH BUMPER	\$129.00	4		\$516.00
Part: (REUSE)SOUNDOFF NFORCE NXT (SMOKED LENSE) LIGHTBAR PACKAGE		1		\$0.00
Part: SOUNDOFF LIGHTBAR HOOK KIT	\$74.00	1		\$74.00
Part: SOUNDOFF EXPLOERER BLUEPRINT LINK KIT	\$299.00	1		\$299.00
Part: (REUSE) SOUNDOFF INTERSECTOR MIRROR LIGHTS R/W PIU MIRROR BRACKETS	\$29.23	2		\$58.46
Part: REUSE SOUNDOFF 1/4 GLASS LIGHTS R/W W/ NEW SHROUD	\$17.00	2		\$34.00
Part: SOUNDOFF REAR SPOILER BRACKET	\$71.00	1		\$71.00
Part: SOUNDOFF MPOWER REAR SPOILER R/B	\$516.00	1		\$516.00
Part: SOUNDOFF MPOWER LOWER BUMPER MOUNT	\$129.00	4		\$516.00
Part: SOUNDOFF 61" RUNNER LIGHTS R/W	\$363.63	2		\$727.26
Part: (REUSE) SOUNDOFF PRISINOR LOAD LIGHTS R/W		1		\$0.00
Part: SOUNDOFF FLASHER FOR TAILLAMPS	\$135.00	1		\$135.00
Part: HAVIS CONSOLE W/ PRINTER MOUNT	\$897.60	1		\$897.60
Part: HAVIS COMPUTER MOUNT	\$502.35	1		\$502.35
Part: HAVIS KEYBOARD ARM	\$155.00	1		\$155.00
Part: REUSE POCKETJET 8 PRINTER		1		\$0.00
<b>Total:</b>				<b>\$12,429.71</b>



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Labor .....	\$2,700.00
Parts .....	\$9,729.71
Subtotal .....	\$12,429.71
Shop Supplies .....	\$0.00
EPA .....	\$0.00
Tax .....	\$0.00
<b>Grand Total .....</b>	<b>\$12,429.71</b>
Paid to Date .....	(\$0.00)
<b>REMAINING BALANCE</b>	<b>\$12,429.71</b>

Signature \_\_\_\_\_

Prepared For: City of Oneida  
Lowell, Steve

Date 02/09/2026  
AE/JAM JHA

**Unit #**

**Year** 2026 **Make** Ford **Model** Police Interceptor Utility  
**Series** Base All-Wheel Drive

**Vehicle Order Type** Ordered **Term** 48 **State** NY **Customer#** 5893393

**All language and acknowledgments contained in the signed quote apply to all vehicles that are ordered under this signed quote.**

\$ 49,466.00	Capitalized Price of Vehicle <sup>1</sup>
\$ 0.00	Sales Tax 0.0000% State NY
\$ 103.00	Initial License Fee
\$ 0.00	Registration Fee
\$ 725.00	Other: (See Page 2)
\$ 0.00	Capitalized Price Reduction
\$ 9,000.00	Gain Applied From Prior Unit
\$ 0.00	Security Deposit
\$ 0.00	Taxes

\$ 41,191.00	Total Capitalized Amount (Delivered Price)
\$ 720.84	Depreciation Reserve @ 1.7500%
\$ 198.54	Monthly Lease Charge (Based on Interest Rate - Subject to a Floor) <sup>2</sup>

**\$ 919.38 Total Monthly Rental Excluding Additional Services**

**Additional Fleet Management**

\$ 0.00	Master Policy Enrollment Fees
\$ 0.00	Commercial Automobile Liability Enrollment
\$ 0.00	Liability Limit \$0.00
\$ 0.00	Physical Damage Management
\$ 0.00	Full Maintenance Program <sup>3</sup> Contract Miles 0

Incl: # Brake Sets (1 set = 1 Axle) 0

\$ 0.00	<b>Additional Services SubTotal</b>	State NY
\$ 0.00	Tax 0.0000%	

**\$ 919.38 Total Monthly Rental Including Additional Services**

\$ 6,590.68	Reduced Book Value at 48 Months
\$ 400.00	Service Charge Due at Lease Termination

**Order Information**

<b>Driver Name</b> Client to Update
<b>Exterior Color</b> (0 P) Agate Black
<b>Interior Color</b> Charcoal Black w/Unique HD Cloth Front Bucket
<b>Lic. Plate Type</b> Government
<b>GVWR</b> 0

Comp/Coll Deductible	0 / 0
OverMileage Charge	\$ 0.00 Per Mile
# Tires 0	Loaner Vehicle Not Included

Quote based on estimated annual mileage of 10,000

(Current market and vehicle conditions may also affect value of vehicle)

(Quote is Subject to Customer's Credit Approval)

**Notes**

Enterprise FM Trust will be the owner of the vehicle covered by this Quote. Enterprise FM Trust (not Enterprise Fleet Management) will be the Lessor of such vehicle under the Master Open End (Equity) Lease Agreement and shall have all rights and obligations of the Lessor under the Master Open - End (Equity) Lease Agreement with respect to such vehicle. Lessee must maintain insurance coverage on the vehicle as set forth in Section 11 of the Master Open-End (Equity) Lease Agreement until the vehicle is sold.

**ALL TAX AND LICENSE FEES TO BE BILLED TO LESSEE AS THEY OCCUR.**

Lessee hereby authorizes this vehicle order, and agrees to lease the vehicle on the terms set forth herein and in the Master Equity Lease Agreement. In the event Lessee fails or refuses to accept delivery of the ordered vehicle, Lessee agrees that Lessor shall have the right to collect damages, including, but not limited to, a \$500 disposal fee, interest incurred, and loss of value.

**LESSEE** City of Oneida

**BY**

**DATE**

\* INDICATES ITEMS TO BE BILLED ON DELIVERY.

<sup>1</sup> Capitalized price of vehicle may be adjusted to reflect final manufacturer's invoice, plus a pre-delivery interest charge. Lessee hereby assigns to Lessor any manufacturer rebates and/or manufacturer incentives intended for the Lessee, which rebates and/or incentives have been used by Lessor to reduce the capitalized price of the vehicle.

<sup>2</sup> Monthly lease charge will be adjusted to reflect the interest rate on the delivery date (subject to a floor).

<sup>3</sup> The inclusion herein of references to maintenance fees/services are solely for the administrative convenience of Lessee. Notwithstanding the inclusion of such references in this [Invoice/Schedule/Quote], all such maintenance services are to be performed by Enterprise Fleet Management, Inc., and all such maintenance fees are payable by Lessee solely for the account of Enterprise Fleet Management, Inc., pursuant to that certain separate [Maintenance Agreement] entered into by and between Lessee and Enterprise Fleet Management, Inc., provided that such maintenance fees are being billed by Enterprise FM Trust, and are payable at the direction of Enterprise FM Trust, solely as an authorized agent for collection on behalf of Enterprise Fleet Management, Inc.



**Aftermarket Equipment Total**

Description	(B)illed or (C)apped	Price
Lettering	B	\$ 1,350.00
Custom Equipment	B	\$ 11,079.71
<b>Total Aftermarket Equipment Billed</b>		\$ 12,429.71
<b>Total Aftermarket Equipment Capitalized</b>		\$ 0.00
<b>Aftermarket Equipment Total</b>		\$ 12,429.71

**Other Totals**

Description	(B)illed or (C)apped	Price
Estimated Transport Cost	C	\$ 450.00
Courtesy Delivery Fee	C	\$ 275.00
<b>Total Other Charges Billed</b>		\$ 0.00
<b>Total Other Charges Capitalized</b>		\$ 725.00
<b>Other Charges Total</b>		\$ 725.00

**VEHICLE INFORMATION:**

2026 Ford Police Interceptor Utility Base All-Wheel Drive - US  
 Series ID: K8A

**Pricing Summary:**

	<b>INVOICE</b>	<b>MSRP</b>
Base Vehicle	\$47,094	\$48,550.00
Total Options	\$3,017.00	\$3,210.00
Destination Charge	\$1,795.00	\$1,795.00
<b>Total Price</b>	<b>\$51,906.00</b>	<b>\$53,555.00</b>

**SELECTED COLOR:**

Exterior: UM-(0 P) Agate Black  
 Interior: 9W-Charcoal Black w/Unique HD Cloth Front Bucket Seats w/Vinyl Rear

**SELECTED OPTIONS:**

<b>CODE</b>	<b>DESCRIPTION</b>	<b>INVOICE</b>	<b>MSRP</b>
119WB	119" Wheelbase	STD	STD
18X	100 Watt Siren/Speaker w/Bracket & Pigtail	\$329.00	\$350.00
425	50-State Emissions System	STD	STD
44U	Transmission: 10-Speed Automatic (44U)	NC	NC
500A	Order Code 500A	NC	NC
51T	Driver Only LED Bulb Spot Lamp (Whelen)	\$394.00	\$420.00
52P	Hidden Door-Lock Plunger	\$150.00	\$160.00
59E	Keyed Alike - 1435x	\$47.00	\$50.00
60A	Grille LED Lights, Siren & Speaker Pre-Wiring	Included	Included
60R	Noise Suppression Bonds (Ground Straps)	\$94.00	\$100.00
66A	Front Headlamp Lighting Solution	\$846.00	\$900.00
66B	Tail Lamp Lighting Solution	\$405.00	\$430.00
66C	Rear Lighting Solution	\$432.00	\$460.00
68G	Rear-Door Controls Inoperable	Included	Included
76D	Underbody Deflector Plate	\$320.00	\$340.00
9	Unique HD Cloth Front Bucket Seats w/Vinyl Rear	Included	Included
99B	Engine: 3.3L V6 Direct-Injection	NC	NC
9W_01	Charcoal Black w/Unique HD Cloth Front Bucket Seats w/Vinyl Rear	NC	NC
NONAX	3.31 Axle Ratio (DISC)	Included	Included
PAINT	Monotone Paint Application	STD	STD
STDRO	Radio: AM/FM/MP3 Capable	Included	Included
STDTR	Tires: 255/60R18 as BSW	Included	Included
STDWL	Wheels: 18" X 8" 5-Spoke Painted Black Steel	Included	Included
SYNC	SYNC Phoenix Communication & Entertainment System	Included	Included
UM_01	(0 P) Agate Black	NC	NC

## CONFIGURED FEATURES:

Body Exterior Features:  
Number Of Doors: 4  
Rear Cargo Door Type: liftgate  
Driver And Passenger Mirror: power remote manual folding side-view door mirrors  
Convex Driver Mirror: convex driver and passenger mirror  
Spoiler: rear lip spoiler  
Skid Plates: skid plates  
Door Handles: black  
Front And Rear Bumpers: body-coloured front and rear bumpers with black rub strip  
Front Tow Hooks: 1 front tow hooks  
Body Material: galvanized steel/aluminum body material  
: class III trailering with harness, hitch  
Body Side Cladding: body-coloured bodyside cladding  
Grille: black grille  
Convenience Features:  
Air Conditioning: automatic dual-zone front air conditioning  
Air Filter: air filter  
Rear Air Conditioning: rear air conditioning  
Cruise Control: cruise control with steering wheel controls  
Trunk/Hatch/Door Remote Release: power cargo access remote release  
Power Windows: power windows with driver and passenger 1-touch down  
1/4 Vent Rear Windows: power rearmost windows  
Remote Keyless Entry: yes remote keyless entry  
Steering Wheel: steering wheel with manual tilting, manual telescoping  
Day-Night Rearview Mirror: day-night rearview mirror  
Driver and Passenger Vanity Mirror: driver and passenger-side visor mirrors  
Emergency SOS: emergency communication system  
Overhead Console: mini overhead console with storage  
Glove Box: locking glove box  
Driver Door Bin: driver and passenger door bins  
Dashboard Storage: dashboard storage  
Driver Footrest: driver's footrest  
Retained Accessory Power: retained accessory power  
Power Accessory Outlet: 2 12V DC power outlets

### Entertainment Features:

radio: AM/FM stereo with seek-scan  
Voice Activated Radio: voice activated radio  
Speed Sensitive Volume: speed-sensitive volume  
Steering Wheel Radio Controls: steering-wheel mounted audio controls  
Speakers: 4 speakers  
Internet Access: Fleet Telematics Modem internet access  
1st Row LCD: 1 1st row LCD monitor  
Wireless Connectivity: wireless phone connectivity  
Antenna: integrated roof antenna

### Lighting, Visibility and Instrumentation Features:

Headlamp Type: projector beam LED low/high beam headlamps  
Front Wipers: variable intermittent speed-sensitive wipers wipers  
Rear Window wiper: rear window wiper with heating wiper park  
Rear Window Defroster: rear window defroster  
Tinted Windows: deep-tinted windows  
Dome Light: dome light with fade  
Front Reading Lights: front and rear reading lights  
Variable IP Lighting: variable instrument panel lighting  
Display Type: digital/analog appearance  
Tachometer: tachometer  
Compass: compass

Low Tire Pressure Warning: tire specific low-tire-pressure warning  
Park Distance Control: Reverse Sensing System rear parking sensors  
Trip Computer: trip computer  
Trip Odometer: trip odometer  
Blind Spot Sensor: blind spot  
Front Pedestrian Braking: front pedestrian detection  
Forward Collision Alert: forward collision  
Water Temp Gauge: water temp. gauge  
Engine Hour Meter: engine hour meter  
Clock: digital clock  
Systems Monitor: driver information centre  
Check Control: redundant digital speedometer  
Rear Vision Camera: rear vision camera  
Oil Pressure Warning: oil-pressure warning  
Water Temp Warning: water-temp. warning  
Battery Warning: battery warning  
Lights On Warning: lights-on warning  
Key in Ignition Warning: key-in-ignition warning  
Low Fuel Warning: low-fuel warning  
Low Washer Fluid Warning: low-washer-fluid warning  
Door Ajar Warning: door-ajar warning  
Trunk Ajar Warning: trunk-ajar warning  
Brake Fluid Warning: brake-fluid warning

Safety And Security:

ABS four-wheel ABS brakes  
Number of ABS Channels: 4 ABS channels  
Brake Assistance: brake assist  
Brake Type: four-wheel disc brakes  
Vented Disc Brakes: front and rear ventilated disc brakes  
Spare Tire Type: full-size spare tire  
Spare Tire Mount: spare tire mounted inside under cargo  
Driver Front Impact Airbag: driver and passenger front-impact airbags  
Driver Side Airbag: seat-mounted driver and passenger side-impact airbags  
Overhead Airbag: curtain 1st and 2nd row overhead airbag  
Knee Airbag: knee airbag  
Occupancy Sensor: front passenger airbag occupancy sensor  
Height Adjustable Seatbelts: height adjustable front seatbelts  
Seatbelt Pretensioners: front seatbelt pre-tensioners  
3Point Rear Centre Seatbelt: 3 point rear centre seatbelt  
Side Impact Bars: side-impact bars  
Tailgate/Rear Door Lock Type: tailgate/rear door lock included with power door locks  
Rear Child Safety Locks: rear child safety locks  
Security System: security system  
Tracker System: tracker system  
Electronic Stability: electronic stability stability control with anti-rollover  
Traction Control: ABS and driveline traction control  
Front and Rear Headrests: manual adjustable front head restraints  
Rear Headrest Control: 3 rear head restraints

Seats And Trim:

Seating Capacity max. seating capacity of 5  
Front Bucket Seats: front bucket seats  
Number of Driver Seat Adjustments: 8-way driver and passenger seat adjustments  
Reclining Driver Seat: manual reclining driver and power reclining passenger seats  
Driver Lumbar: power 2-way driver and passenger lumbar support  
Driver Height Adjustment: power height-adjustable driver and passenger seats  
Driver Fore/Aft: power driver and passenger fore/aft adjustment  
Driver Cushion Tilt: power driver and passenger cushion tilt  
Rear Seat Type: rear 35-30-35 split-bench seat  
Rear Folding Position: rear seat fold-forward seatback

Leather Upholstery: cloth front seat upholstery  
Rear Seat Material: vinyl rear seat upholstery  
Headliner Material: full cloth headliner  
Floor Covering: full vinyl/rubber floor covering  
Dashboard Console Insert, Door Panel Insert Combination: metal-look instrument panel insert, door panel insert, console insert  
Shift Knob Trim: urethane shift knob  
Interior Accents: metal-look interior accents  
Cargo Space Trim: carpet cargo space  
Trunk Lid: plastic trunk lid/rear cargo door  
Cargo Tie Downs: cargo tie-downs  
Cargo Light: cargo light  
Cargo Tray: cargo tray/organizer  
Standard Engine:  
Engine 285-hp, 3.3-liter V-6 (regular gas)  
Standard Transmission:  
Transmission 10-speed automatic w/ OD



FLEET MANAGEMENT

# Open-End (Equity) Lease Rate Quote

Quote No: 9243455

Prepared For: City of Oneida  
Lowell, Steve

Date 02/09/2026  
AE/AM JHA

Unit #

Year 2026 Make Ford Model Police Interceptor Utility  
Series Base All-Wheel Drive  
Vehicle Order Type Ordered Term 48 State NY Customer# 589393

All language and acknowledgments contained in the signed quote apply to all vehicles that are ordered under this signed quote.

\$ 49,466.00	Capitalized Price of Vehicle <sup>1</sup>
\$ 0.00	Sales Tax <u>0.00000%</u> State NY
\$ 103.00	Initial License Fee
\$ 0.00	Registration Fee
\$ 725.00	Other: (See Page 2)
\$ 0.00	Capitalized Price Reduction
\$ 9,000.00	Gain Applied From Prior Unit
\$ 0.00	Security Deposit
\$ 0.00	Taxes

\$ 41,191.00	Total Capitalized Amount (Delivered Price)
\$ 720.84	Depreciation Reserve @ <u>1.7500%</u>
\$ 198.54	Monthly Lease Charge (Based on Interest Rate - Subject to a Floor) <sup>2</sup>

**\$ 919.38 Total Monthly Rental Excluding Additional Services**

### Additional Fleet Management

\$ 0.00	Master Policy Enrollment Fees
\$ 0.00	Commercial Automobile Liability Enrollment
\$ 0.00	Liability Limit <u>\$0.00</u>
\$ 0.00	Physical Damage Management
\$ 0.00	Full Maintenance Program <sup>3</sup> Contract Miles <u>0</u>

Incl: # Brake Sets (1 set = 1 Axle) 0      # Tires 0      Leaner Vehicle Not Included

### Additional Services SubTotal

\$ 0.00 Tax 0.0000% State NY

### Total Monthly Rental Including Additional Services

\$ 919.38	Reduced Book Value at <u>48</u> Months
\$ 400.00	Service Charge Due at Lease Termination

Quote based on estimated annual mileage of 10,000

(Current market and vehicle conditions may also affect value of vehicle)

(Quote is Subject to Customer's Credit Approval)

Notes

Enterprise FM Trust will be the owner of the vehicle covered by this Quote. Enterprise FM Trust (not Enterprise Fleet Management) will be the Lessor of such vehicle under the Master Open End (Equity) Lease Agreement and shall have all rights and obligations of the Lessor under the Master Open - End (Equity) Lease Agreement with respect to such vehicle. Lessee must maintain insurance coverage on the vehicle as set forth in Section 11 of the Master Open-End (Equity) Lease Agreement until the vehicle is sold.

### ALL TAX AND LICENSE FEES TO BE BILLED TO LESSEE AS THEY OCCUR.

Lessee hereby authorizes this vehicle order, and agrees to lease the vehicle on the terms set forth herein and in the Master Equity Lease Agreement. In the event Lessee fails or refuses to accept delivery of the ordered vehicle, Lessee agrees that Lessor shall have the right to collect damages, including, but not limited to, a \$500 disposal fee, interest incurred, and loss of value.

LESSEE City of Oneida

BY

DATE

\*INDICATES ITEMS TO BE BILLED ON DELIVERY.

<sup>1</sup> Capitalized price of vehicle may be adjusted to reflect final manufacturer's invoice, plus a pro delivery interest charge. Lessee hereby assigns to Lessor any manufacturer rebates and/or manufacturer incentives intended for the Lessee, which rebates and/or incentives have been used by Lessor to reduce the capitalized price of the vehicle.

<sup>2</sup> Monthly lease charge will be adjusted to reflect the interest rate on the delivery date (subject to a floor).

<sup>3</sup> The inclusion herein of references to maintenance fees/services are solely for the administrative convenience of Lessee. Notwithstanding the inclusion of such references in this [Invoice/Schedule/Quote], all such maintenance services are to be performed by Enterprise Fleet Management, Inc., and all such maintenance fees are payable by Lessee solely for the account of Enterprise Fleet Management, Inc., pursuant to that certain separate [Maintenance Agreement] entered into by and between Lessee and Enterprise Fleet Management, Inc.; provided that such maintenance fees are being billed by Enterprise FM Trust, and are payable at the direction of Enterprise FM Trust, solely as an authorized agent for collection on behalf of Enterprise Fleet Management, Inc.

**Aftermarket Equipment Total**

Description	(B)illed or (C)apped	Price
Custom Equipment	B	\$ 11,079.71
Lettering	B	\$ 1,350.00
<b>Total Aftermarket Equipment Billed</b>		\$ 12,429.71
<b>Total Aftermarket Equipment Capitalized</b>		\$ 0.00
<b>Aftermarket Equipment Total</b>		\$ 12,429.71

**Other Totals**

Description	(B)illed or (C)apped	Price
Estimated Transport Cost	C	\$ 450.00
Courtesy Delivery Fee	C	\$ 275.00
<b>Total Other Charges Billed</b>		\$ 0.00
<b>Total Other Charges Capitalized</b>		\$ 725.00
<b>Other Charges Total</b>		\$ 725.00

**VEHICLE INFORMATION:**

2026 Ford Police Interceptor Utility Base All-Wheel Drive - US

Series ID: K8A

**Pricing Summary:**

	<b>INVOICE</b>	<b>MSRP</b>
Base Vehicle	\$47,094	\$48,550.00
Total Options	\$3,017.00	\$3,210.00
Destination Charge	\$1,795.00	\$1,795.00
<b>Total Price</b>	<b>\$51,906.00</b>	<b>\$53,555.00</b>

**SELECTED COLOR:**

 Exterior: UM-(0 P) Agate Black  
 Interior: 9W-Charcoal Black w/Unique HD Cloth Front Bucket Seats w/Vinyl Rear

**SELECTED OPTIONS:**

<b>CODE</b>	<b>DESCRIPTION</b>	<b>INVOICE</b>	<b>MSRP</b>
119WB	119" Wheelbase	STD	STD
18X	100 Watt Siren/Speaker w/Bracket & Pigtail	\$329.00	\$350.00
44U	Transmission: 10-Speed Automatic (44U)	NC	NC
500A	Order Code 500A	NC	NC
51T	Driver Only LED Bulb Spot Lamp (Whelen)	\$394.00	\$420.00
52P	Hidden Door-Lock Plunger	\$150.00	\$160.00
59E	Keyed Alike - 1435x	\$47.00	\$50.00
60A	Grille LED Lights, Siren & Speaker Pre-Wiring	Included	Included
60R	Noise Suppression Bonds (Ground Straps)	\$94.00	\$100.00
66A	Front Headlamp Lighting Solution	\$846.00	\$900.00
66B	Tail Lamp Lighting Solution	\$405.00	\$430.00
66C	Rear Lighting Solution	\$432.00	\$460.00
68G	Rear-Door Controls Inoperable	Included	Included
76D	Underbody Deflector Plate	\$320.00	\$340.00
9	Unique HD Cloth Front Bucket Seats w/Vinyl Rear	Included	Included
425	50-State Emissions System	STD	STD
99B	Engine: 3.3L V6 Direct-Injection	NC	NC
9W_01	Charcoal Black w/Unique HD Cloth Front Bucket Seats w/Vinyl Rear	NC	NC
NONAX	3.31 Axle Ratio (DISC)	Included	Included
PAINT	Monotone Paint Application	STD	STD
STDRO	Radio: AM/FM/MP3 Capable	Included	Included
STDTR	Tires: 255/60R18 as BSW	Included	Included
STDWL	Wheels: 18" X 8" 5-Spoke Painted Black Steel	Included	Included
SYNC	SYNC Phoenix Communication & Entertainment System	Included	Included
UM_01	(0 P) Agate Black	NC	NC

## CONFIGURED FEATURES:

Body Exterior Features:  
Number Of Doors: 4  
Rear Cargo Door Type: liftgate  
Driver And Passenger Mirror: power remote manual folding side-view door mirrors  
Convex Driver Mirror: convex driver and passenger mirror  
Spoiler: rear lip spoiler  
Skid Plates: skid plates  
Door Handles: black  
Front And Rear Bumpers: body-coloured front and rear bumpers with black rub strip  
Front Tow Hooks: 1 front tow hooks  
Body Material: galvanized steel/aluminum body material  
: class III trailering with harness, hitch  
Body Side Cladding: body-coloured bodyside cladding  
Grille: black grille  
Convenience Features:  
Air Conditioning, automatic dual-zone front air conditioning  
Air Filter: air filter  
Rear Air Conditioning: rear air conditioning  
Cruise Control: cruise control with steering wheel controls  
Trunk/Hatch/Door Remote Release: power cargo access remote release  
Power Windows: power windows with driver and passenger 1-touch down  
1/4 Vent Rear Windows: power rearmost windows  
Remote Keyless Entry: yes remote keyless entry  
Steering Wheel: steering wheel with manual tilting, manual telescoping  
Day-Night Rearview Mirror: day-night rearview mirror  
Driver and Passenger Vanity Mirror: driver and passenger-side visor mirrors  
Emergency SOS: emergency communication system  
Overhead Console: mini overhead console with storage  
Glove Box: locking glove box  
Driver Door Bin: driver and passenger door bins  
Dashboard Storage: dashboard storage  
Driver Footrest: driver's footrest  
Retained Accessory Power: retained accessory power  
Power Accessory Outlet: 2 12V DC power outlets  
Entertainment Features:  
radio AM/FM stereo with seek-scan  
Voice Activated Radio: voice activated radio  
Speed Sensitive Volume: speed-sensitive volume  
Steering Wheel Radio Controls: steering-wheel mounted audio controls  
Speakers: 4 speakers  
Internet Access: Fleet Telematics Modem internet access  
1st Row LCD: 1 1st row LCD monitor  
Wireless Connectivity: wireless phone connectivity  
Antenna: integrated roof antenna  
Lighting, Visibility and Instrumentation Features:  
Headlamp Type: projector beam LED low/high beam headlights  
Front Wipers: variable intermittent speed-sensitive wipers wipers  
Rear Window wiper: rear window wiper with heating wiper park  
Rear Window Defroster: rear window defroster  
Tinted Windows: deep-tinted windows  
Dome Light: dome light with fade  
Front Reading Lights: front and rear reading lights  
Variable IP Lighting: variable instrument panel lighting  
Display Type: digital/analog appearance  
Tachometer: tachometer  
Compass: compass

Low Tire Pressure Warning: tire specific low-tire-pressure warning  
Park Distance Control: Reverse Sensing System rear parking sensors  
Trip Computer: trip computer  
Trip Odometer: trip odometer  
Blind Spot Sensor: blind spot  
Front Pedestrian Braking: front pedestrian detection  
Forward Collision Alert: forward collision  
Water Temp Gauge: water temp. gauge  
Engine Hour Meter: engine hour meter  
Clock: digital clock  
Systems Monitor: driver information centre  
Check Control: redundant digital speedometer  
Rear Vision Camera: rear vision camera  
Oil Pressure Warning: oil-pressure warning  
Water Temp Warning: water-temp. warning  
Battery Warning: battery warning  
Lights On Warning: lights-on warning  
Key in Ignition Warning: key-in-ignition warning  
Low Fuel Warning: low-fuel warning  
Low Washer Fluid Warning: low-washer-fluid warning  
Door Ajar Warning: door-ajar warning  
Trunk Ajar Warning: trunk-ajar warning  
Brake Fluid Warning: brake-fluid warning

Safety And Security:

ABS four-wheel ABS brakes  
Number of ABS Channels: 4 ABS channels  
Brake Assistance: brake assist  
Brake Type: four-wheel disc brakes  
Vented Disc Brakes: front and rear ventilated disc brakes  
Spare Tire Type: full-size spare tire  
Spare Tire Mount: spare tire mounted inside under cargo  
Driver Front Impact Airbag: driver and passenger front-impact airbags  
Driver Side Airbag: seat-mounted driver and passenger side-impact airbags  
Overhead Airbag: curtain 1st and 2nd row overhead airbag  
Knee Airbag: knee airbag  
Occupancy Sensor: front passenger airbag occupancy sensor  
Height Adjustable Seatbelts: height adjustable front seatbelts  
Seatbelt Pretensioners: front seatbelt pre-tensioners  
3Point Rear Centre Seatbelt: 3 point rear centre seatbelt  
Side Impact Bars: side-impact bars  
Tailgate/Rear Door Lock Type: tailgate/rear door lock included with power door locks  
Rear Child Safety Locks: rear child safety locks  
Security System: security system  
Tracker System: tracker system  
Electronic Stability: electronic stability stability control with anti-rollover  
Traction Control: ABS and driveline traction control  
Front and Rear Headrests: manual adjustable front head restraints  
Rear Headrest Control: 3 rear head restraints

Seats And Trim:

Seating Capacity max. seating capacity of 5  
Front Bucket Seats: front bucket seats  
Number of Driver Seat Adjustments: 8-way driver and passenger seat adjustments  
Reclining Driver Seat: manual reclining driver and power reclining passenger seats  
Driver Lumbar: power 2-way driver and passenger lumbar support  
Driver Height Adjustment: power height-adjustable driver and passenger seats  
Driver Fore/Aft: power driver and passenger fore/aft adjustment  
Driver Cushion Tilt: power driver and passenger cushion tilt  
Rear Seat Type: rear 35-30-35 split-bench seat  
Rear Folding Position: rear seat fold-forward seatback

Leather Upholstery: cloth front seat upholstery  
Rear Seat Material: vinyl rear seat upholstery  
Headliner Material: full cloth headliner  
Floor Covering: full vinyl/rubber; floor covering  
Dashboard Console Insert, Door Panel Insert Combination: metal-look instrument panel insert, door panel insert, console insert  
Shift Knob Trim: urethane shift knob  
Interior Accents: metal-look interior accents  
Cargo Space Trim: carpet cargo space  
Trunk Lid: plastic trunk lid/rear cargo door  
Cargo Tie Downs: cargo tie-downs  
Cargo Light: cargo light  
Cargo Tray: cargo tray/organizer  
Standard Engine:  
Engine 285-hp, 3.3-liter V-6 (regular gas)  
Standard Transmission:  
Transmission 10-speed automatic w/ OD



FLEET MANAGEMENT

# Open-End (Equity) Lease Rate Quote

Quote No: 9243456

Prepared For: City of Oneida  
Lowell, Steve

Date 02/09/2026  
AE/AM JHA

Unit #  
 Year 2026 Make Ford Model Police Interceptor Utility  
 Series Base All-Wheel Drive  
 Vehicle Order Type Ordered Term 48 State NY Customer# 5893993

All language and acknowledgments contained in the signed quote apply to all vehicles that are ordered under this signed quote.

\$ 49,466.00 Capitalized Price of Vehicle 1  
 \$ 0.00 Sales Tax 0.0000% State NY  
 \$ 103.00 Initial License Fee  
 \$ 0.00 Registration Fee  
 \$ 725.00 Other: (See Page 2)  
 \$ 0.00 Capitalized Price Reduction  
 \$ 9,000.00 Gain Applied From Prior Unit  
 \$ 0.00 Security Deposit  
 \$ 0.00 Taxes

\$ 41,191.00 Total Capitalized Amount (Delivered Price)  
 \$ 720.84 Depreciation Reserve @ 1.7500%  
 \$ 198.54 Monthly Lease Charge (Based on Interest Rate - Subject to a Floor)?

**\$ 919.38 Total Monthly Rental Excluding Additional Services**

### Additional Fleet Management

\$ 0.00 Master Policy Enrollment Fees  
 \$ 0.00 Commercial Automobile Liability Enrollment  
 \$ 0.00 Liability Limit \$0.00  
 \$ 0.00 Physical Damage Management  
 \$ 0.00 Full Maintenance Program <sup>3</sup> Contract Miles 0

Incl. # Brake Sets (1 set = 1 Axle) 0  
 \$ 0.00 OverMileage Charge \$ 0.00 Per Mile  
 \$ 0.00 Comp/Coil Deductible 0 / 0  
 \$ 0.00 # Tires 0  
 \$ 0.00 Loaner Vehicle Not Included

### Additional Services SubTotal

\$ 0.00 Tax 0.0000% State NY

### \$ 919.38 Total Monthly Rental Including Additional Services

\$ 6,590.68 Reduced Book Value at 48 Months  
 \$ 400.00 Service Charge Due at Lease Termination

Quote based on estimated annual mileage of 10,000  
 (Current market and vehicle conditions may also affect value of vehicle)  
 (Quote is Subject to Customer's Credit Approval)

### Notes

Enterprise FM Trust will be the owner of the vehicle covered by this Quote. Enterprise FM Trust (not Enterprise Fleet Management) will be the Lessor of such vehicle under the Master Open - End (Equity) Lease Agreement and shall have all rights and obligations of the Lessor under the Master Open - End (Equity) Lease Agreement with respect to such vehicle. Lessee must maintain insurance coverage on the vehicle as set forth in Section 11 of the Master Open-End (Equity) Lease Agreement until the vehicle is sold.

### ALL TAX AND LICENSE FEES TO BE BILLED TO LESSEE AS THEY OCCUR.

Lessee hereby authorizes this vehicle order, and agrees to lease the vehicle on the terms set forth herein and in the Master Equity Lease Agreement. In the event Lessee fails or refuses to accept delivery of the ordered vehicle, Lessee agrees that Lessor shall have the right to collect damages, including, but not limited to, a \$500 disposal fee, interest incurred, and loss of value.

LESSEE City of Oneida

BY

DATE

\* INDICATES ITEMS TO BE BILLED ON DELIVERY.

<sup>1</sup> Capitalized price of vehicle may be adjusted to reflect final manufacturer's invoice, plus a pre delivery interest charge. Lessee hereby assigns to Lessor any manufacturer rebates and/or manufacturer incentives intended for the Lessee, which rebates and/or incentives have been used by Lessor to reduce the capitalized price of the vehicle.  
<sup>2</sup> Monthly lease charge will be adjusted to reflect the interest rate on the delivery date (subject to a floor).

<sup>3</sup> The inclusion herein of references to maintenance fees/services are solely for the administrative convenience of Lessee. Notwithstanding the inclusion of such references in this (Invoice/Schedule/Quote), all such maintenance services are to be performed by Enterprise Fleet Management, Inc., and all such maintenance fees are payable by Lessee solely for the account of Enterprise Fleet Management, Inc., pursuant to that certain separate (Maintenance Agreement) entered into by and between Lessee and Enterprise Fleet Management, Inc., provided that such maintenance fees are being billed by Enterprise FM Trust, and are payable at the direction of Enterprise FM Trust, solely as an authorized agent for collection on behalf of Enterprise Fleet Management, Inc.

**Aftermarket Equipment Total**

Description	(B)illed or (C)apped	Price
Lettering	B	\$ 1,350.00
Custom Equipment	B	\$ 11,079.71
<b>Total Aftermarket Equipment Billed</b>		\$ 12,429.71
<b>Total Aftermarket Equipment Capitalized</b>		\$ 0.00
<b>Aftermarket Equipment Total</b>		\$ 12,429.71

**Other Totals**

Description	(B)illed or (C)apped	Price
Estimated Transport Cost	C	\$ 450.00
Courtesy Delivery Fee	C	\$ 275.00
<b>Total Other Charges Billed</b>		\$ 0.00
<b>Total Other Charges Capitalized</b>		\$ 725.00
<b>Other Charges Total</b>		\$ 725.00

**VEHICLE INFORMATION:**

2026 Ford Police Interceptor Utility Base All-Wheel Drive - US

Series ID: K8A

**Pricing Summary:**

	<b>INVOICE</b>	<b>MSRP</b>
Base Vehicle	\$47,094	\$48,550.00
Total Options	\$3,017.00	\$3,210.00
Destination Charge	\$1,795.00	\$1,795.00
<b>Total Price</b>	<b>\$51,906.00</b>	<b>\$53,555.00</b>

**SELECTED COLOR:**

 Exterior: UM-(0 P) Agate Black  
 Interior: 9W-Charcoal Black w/Unique HD Cloth Front Bucket Seats w/Vinyl Rear

**SELECTED OPTIONS:**

<b>CODE</b>	<b>DESCRIPTION</b>	<b>INVOICE</b>	<b>MSRP</b>
119WB	119" Wheelbase	STD	STD
18X	100 Watt Siren/Speaker w/Bracket & Pigtail	\$329.00	\$350.00
425	50-State Emissions System	STD	STD
44U	Transmission: 10-Speed Automatic (44U)	NC	NC
500A	Order Code 500A	NC	NC
51T	Driver Only LED Bulb Spot Lamp (Whelen)	\$394.00	\$420.00
52P	Hidden Door-Lock Plunger	\$150.00	\$160.00
59E	Keyed Alike - 1435x	\$47.00	\$50.00
60A	Grille LED Lights, Siren & Speaker Pre-Wiring	Included	Included
60R	Noise Suppression Bonds (Ground Straps)	\$94.00	\$100.00
66A	Front Headlamp Lighting Solution	\$846.00	\$900.00
66B	Tail Lamp Lighting Solution	\$405.00	\$430.00
66C	Rear Lighting Solution	\$432.00	\$460.00
68G	Rear-Door Controls Inoperable	Included	Included
76D	Underbody Deflector Plate	\$320.00	\$340.00
9	Unique HD Cloth Front Bucket Seats w/Vinyl Rear	Included	Included
99B	Engine: 3.3L V6 Direct-Injection	NC	NC
9W_01	Charcoal Black w/Unique HD Cloth Front Bucket Seats w/Vinyl Rear	NC	NC
NONAX	3.31 Axle Ratio (DISC)	Included	Included
PAINT	Monotone Paint Application	STD	STD
STDRD	Radio: AM/FM/MP3 Capable	Included	Included
STDTR	Tires: 255/60R18 as BSW	Included	Included
STDWL	Wheels: 18" X 8" 5-Spoke Painted Black Steel	Included	Included
SYNC	SYNC Phoenix Communication & Entertainment System	Included	Included
UM_01	(0 P) Agate Black	NC	NC

## CONFIGURED FEATURES:

Body Exterior Features:  
Number Of Doors: 4  
Rear Cargo Door Type: liftgate  
Driver And Passenger Mirror: power remote manual folding side-view door mirrors  
Convex Driver Mirror: convex driver and passenger mirror  
Spoiler: rear lip spoiler  
Skid Plates: skid plates  
Door Handles: black  
Front And Rear Bumpers: body-coloured front and rear bumpers with black rub strip  
Front Tow Hooks: 1 front tow hooks  
Body Material: galvanized steel/aluminum body material  
: class III trailering with harness, hitch  
Body Side Cladding: body-coloured bodyside cladding  
Grille: black grille  
Convenience Features:  
Air Conditioning: automatic dual-zone front air conditioning  
Air Filter: air filter  
Rear Air Conditioning: rear air conditioning  
Cruise Control: cruise control with steering wheel controls  
Trunk/Hatch/Door Remote Release: power cargo access remote release  
Power Windows: power windows with driver and passenger 1-touch down  
1/4 Vent Rear Windows: power rearmost windows  
Remote Keyless Entry: yes remote keyless entry  
Steering Wheel: steering wheel with manual tilting, manual telescoping  
Day-Night Rearview Mirror: day-night rearview mirror  
Driver and Passenger Vanity Mirror: driver and passenger-side visor mirrors  
Emergency SOS: emergency communication system  
Overhead Console: mini overhead console with storage  
Glove Box: locking glove box  
Driver Door Bin: driver and passenger door bins  
Dashboard Storage: dashboard storage  
Driver Footrest: driver's footrest  
Retained Accessory Power: retained accessory power  
Power Accessory Outlet: 2 12V DC power outlets

### Entertainment Features:

radio AM/FM stereo with seek-scan  
Voice Activated Radio: voice activated radio  
Speed Sensitive Volume: speed-sensitive volume  
Steering Wheel Radio Controls: steering-wheel mounted audio controls  
Speakers: 4 speakers  
Internet Access: Fleet Telematics Modem internet access  
1st Row LCD: 1 1st row LCD monitor  
Wireless Connectivity: wireless phone connectivity  
Antenna: integrated roof antenna

### Lighting, Visibility and Instrumentation Features:

Headlamp Type: projector beam LED low/high beam headlamps  
Front Wipers: variable intermittent speed-sensitive wipers wipers  
Rear Window wiper: rear window wiper with heating wiper park  
Rear Window Defroster: rear window defroster  
Tinted Windows: deep-tinted windows  
Dome Light: dome light with fade  
Front Reading Lights: front and rear reading lights  
Variable IP Lighting: variable instrument panel lighting  
Display Type: digital/analog appearance  
Tachometer: tachometer  
Compass: compass

Low Tire Pressure Warning: tire specific low-tire-pressure warning  
Park Distance Control: Reverse Sensing System rear parking sensors  
Trip Computer: trip computer  
Trip Odometer: trip odometer  
Blind Spot Sensor: blind spot  
Front Pedestrian Braking: front pedestrian detection  
Forward Collision Alert: forward collision  
Water Temp Gauge: water temp. gauge  
Engine Hour Meter: engine hour meter  
Clock: digital clock  
Systems Monitor: driver information centre  
Check Control: redundant digital speedometer  
Rear Vision Camera: rear vision camera  
Oil Pressure Warning: oil-pressure warning  
Water Temp Warning: water-temp. warning  
Battery Warning: battery warning  
Lights On Warning: lights-on warning  
Key in Ignition Warning: key-in-ignition warning  
Low Fuel Warning: low-fuel warning  
Low Washer Fluid Warning: low-washer-fluid warning  
Door Ajar Warning: door-ajar warning  
Trunk Ajar Warning: trunk-ajar warning  
Brake Fluid Warning: brake-fluid warning

Safety And Security:

ABS four-wheel ABS brakes  
Number of ABS Channels: 4 ABS channels  
Brake Assistance: brake assist  
Brake Type: four-wheel disc brakes  
Vented Disc Brakes: front and rear ventilated disc brakes  
Spare Tire Type: full-size spare tire  
Spare Tire Mount: spare tire mounted inside under cargo  
Driver Front Impact Airbag: driver and passenger front-impact airbags  
Driver Side Airbag: seat-mounted driver and passenger side-impact airbags  
Overhead Airbag: curtain 1st and 2nd row overhead airbag  
Knee Airbag: knee airbag  
Occupancy Sensor: front passenger airbag occupancy sensor  
Height Adjustable Seatbelts: height adjustable front seatbelts  
Seatbelt Pretensioners: front seatbelt pre-tensioners  
3Point Rear Centre Seatbelt: 3 point rear centre seatbelt  
Side Impact Bars: side-impact bars  
Tailgate/Rear Door Lock Type: tailgate/rear door lock included with power door locks  
Rear Child Safety Locks: rear child safety locks  
Security System: security system  
Tracker System: tracker system  
Electronic Stability: electronic stability stability control with anti-rollover  
Traction Control: ABS and driveline traction control  
Front and Rear Headrests: manual adjustable front head restraints  
Rear Headrest Control: 3 rear head restraints

Seats And Trim:

Seating Capacity max. seating capacity of 5  
Front Bucket Seats: front bucket seats  
Number of Driver Seat Adjustments: 8-way driver and passenger seat adjustments  
Reclining Driver Seat: manual reclining driver and power reclining passenger seats  
Driver Lumbar: power 2-way driver and passenger lumbar support  
Driver Height Adjustment: power height-adjustable driver and passenger seats  
Driver Fore/Aft: power driver and passenger fore/aft adjustment  
Driver Cushion Tilt: power driver and passenger cushion tilt  
Rear Seat Type: rear 35-30-35 split-bench seat  
Rear Folding Position: rear seat fold-forward seatback

Leather Upholstery: cloth front seat upholstery  
Rear Seat Material: vinyl rear seat upholstery  
Headliner Material: full cloth headliner  
Floor Covering: full vinyl/rubber floor covering  
Dashboard Console Insert, Door Panel Insert Combination: metal-look instrument panel insert, door panel insert, console insert  
Shift Knob Trim: urethane shift knob  
Interior Accents: metal-look interior accents  
Cargo Space Trim: carpet cargo space  
Trunk Lid: plastic trunk lid/rear cargo door  
Cargo Tie Downs: cargo tie-downs  
Cargo Light: cargo light  
Cargo Tray: cargo tray/organizer  
Standard Engine:  
Engine 285-hp, 3.3-liter V-6 (regular gas)  
Standard Transmission:  
Transmission 10-speed automatic w/ OD

Prepared For: City of Oneida  
Lowell, Steve

Date 02/09/2026  
AE/AM JHA

**Unit #**

**Year** 2026 **Make** Ford **Model** Police Interceptor Utility  
**Series** Base All-Wheel Drive  
**Vehicle Order Type** Ordered **Term** 48 **State** NY **Customer#** 589393

All language and acknowledgments contained in the signed quote apply to all vehicles that are ordered under this signed quote.

\$ 49,466.00	Capitalized Price of Vehicle <sup>1</sup>
\$ 0.00	Sales Tax 0.0000% State NY
\$ 103.00	Initial License Fee
\$ 0.00	Registration Fee
\$ 725.00	Other: (See Page 2)
\$ 0.00	Capitalized Price Reduction
\$ 0.00	Gain Applied From Prior Unit
\$ 0.00	Security Deposit
\$ 0.00	Taxes
\$ 50,191.00	Total Capitalized Amount (Delivered Price)
\$ 878.34	Depreciation Reserve @ 1.7500%
\$ 229.90	Monthly Lease Charge (Based on Interest Rate - Subject to a Floor) <sup>2</sup>
<b>\$ 1,108.24</b>	<b>Total Monthly Rental Excluding Additional Services</b>

**Additional Fleet Management**

\$ 0.00	Master Policy Enrollment Fees
	Commercial Automobile Liability Enrollment
	Liability Limit \$0.00
\$ 0.00	Physical Damage Management
\$ 0.00	Full Maintenance Program <sup>3</sup> Contract Miles 0
	Incl. # Brake Sets (1 set = 1 Axle) 0

Comp/Coil Deductible	0 / 0
OverMileage Charge	\$ 0.00 Per Mile
# Tires 0	Loaner Vehicle Not Included

**Additional Services SubTotal**

\$ 0.00 Tax 0.0000% State NY

**Total Monthly Rental Including Additional Services**

\$ 1,108.24	Reduced Book Value at 48 Months
\$ 8,030.68	Service Charge Due at Lease Termination

Quote based on estimated annual mileage of 10,000

(Current market and vehicle conditions may also affect value of vehicle)

(Quote is Subject to Customer's Credit Approval)

**Notes**

Enterprise FM Trust will be the owner of the vehicle covered by this Quote. Enterprise FM Trust (not Enterprise Fleet Management) will be the Lessor of such vehicle under the Master Open-End (Equity) Lease Agreement and shall have all rights and obligations of the Lessor under the Master Open-End (Equity) Lease Agreement with respect to such vehicle. Lessee must maintain insurance coverage on the vehicle as set forth in Section 11 of the Master Open-End (Equity) Lease Agreement until the vehicle is sold.

**ALL TAX AND LICENSE FEES TO BE BILLED TO LESSEE AS THEY OCCUR.**

Lessee hereby authorizes this vehicle order, and agrees to lease the vehicle on the terms set forth herein and in the Master Equity Lease Agreement. In the event Lessee fails or refuses to accept delivery of the ordered vehicle, Lessee agrees that Lessor shall have the right to collect damages, including, but not limited to, a \$500 disposal fee, interest incurred, and loss of value.

**LESSEE** City of Oneida

**BY** \_\_\_\_\_ **TITLE** \_\_\_\_\_ **DATE** \_\_\_\_\_

\* INDICATES ITEMS TO BE BILLED ON DELIVERY.

<sup>1</sup> Capitalized price of vehicle may be adjusted to reflect final manufacturer's invoice, plus a pre-delivery interest charge. Lessee hereby assigns to Lessor any manufacturer rebates and/or manufacturer incentives intended for the Lessee, which rebates and/or incentives have been used by Lessor to reduce the capitalized price of the vehicle.

<sup>2</sup> Monthly lease charge will be adjusted to reflect the interest rate on the delivery date (subject to a floor).

<sup>3</sup> The inclusion herein of references to maintenance fees/services are solely for the administrative convenience of Lessee. Notwithstanding the inclusion of such references in this Invoice/Schedule/Quote, all such maintenance services are to be performed by Enterprise Fleet Management, Inc., and all such maintenance fees are payable by Lessee solely for the account of Enterprise Fleet Management, Inc., pursuant to that certain separate [Maintenance Agreement] entered into by and between Lessee and Enterprise Fleet Management, Inc., provided that such maintenance fees are being billed by Enterprise FM Trust, and are payable at the direction of Enterprise FM Trust, solely as an authorized agent for collection on behalf of Enterprise Fleet Management, Inc.

**Aftermarket Equipment Total**

Description	(B)illed or (C)apped	Price
Lettering	B	\$ 1,350.00
Custom Equipment	B	\$ 14,923.93
<b>Total Aftermarket Equipment Billed</b>		\$ 16,273.93
<b>Total Aftermarket Equipment Capitalized</b>		\$ 0.00
<b>Aftermarket Equipment Total</b>		\$ 16,273.93

**Other Totals**

Description	(B)illed or (C)apped	Price
Estimated Transport Cost	C	\$ 450.00
Courtesy Delivery Fee	C	\$ 275.00
<b>Total Other Charges Billed</b>		\$ 0.00
<b>Total Other Charges Capitalized</b>		\$ 725.00
<b>Other Charges Total</b>		\$ 725.00

**VEHICLE INFORMATION:**

2026 Ford Police Interceptor Utility Base All-Wheel Drive - US

Series ID: K8A

**Pricing Summary:**

	INVOICE	MSRP
Base Vehicle	\$47,094	\$48,550.00
Total Options	\$3,017.00	\$3,210.00
Destination Charge	\$1,795.00	\$1,795.00
<b>Total Price</b>	<b>\$51,906.00</b>	<b>\$53,555.00</b>

**SELECTED COLOR:**

Exterior: UM-(0 P) Agate Black  
 Interior: 9W-Charcoal Black w/Unique HD Cloth Front Bucket Seats w/Vinyl Rear

**SELECTED OPTIONS:**

CODE	DESCRIPTION	INVOICE	MSRP
119WB	119" Wheelbase	STD	STD
18X	100 Watt Siren/Speaker w/Bracket & Pigtail	\$329.00	\$350.00
425	50-State Emissions System	STD	STD
44U	Transmission: 10-Speed Automatic (44U)	NC	NC
500A	Order Code 500A	NC	NC
51T	Driver Only LED Bulb Spot Lamp (Whelen)	\$394.00	\$420.00
52P	Hidden Door-Lock Plunger	\$150.00	\$160.00
59E	Keyed Alike - 1435x	\$47.00	\$50.00
60A	Grille LED Lights, Siren & Speaker Pre-Wiring	Included	Included
60R	Noise Suppression Bonds (Ground Straps)	\$94.00	\$100.00
66A	Front Headlamp Lighting Solution	\$846.00	\$900.00
66B	Tail Lamp Lighting Solution	\$405.00	\$430.00
66C	Rear Lighting Solution	\$432.00	\$460.00
68G	Rear-Door Controls Inoperable	Included	Included
76D	Underbody Deflector Plate	\$320.00	\$340.00
9	Unique HD Cloth Front Bucket Seats w/Vinyl Rear	Included	Included
99B	Engine: 3.3L V6 Direct-Injection	NC	NC
9W_01	Charcoal Black w/Unique HD Cloth Front Bucket Seats w/Vinyl Rear	NC	NC
NONAX	3.31 Axle Ratio (DISC)	Included	Included
PAINT	Monotone Paint Application	STD	STD
STD0D	Radio: AM/FM/MP3 Capable	Included	Included
STD0R	Tires: 255/60R18 as BSW	Included	Included
STD0WL	Wheels: 18" X 8" 5-Spoke Painted Black Steel	Included	Included
SYNC	SYNC Phoenix Communication & Entertainment System	Included	Included
UM_01	(0 P) Agate Black	NC	NC

## CONFIGURED FEATURES:

Body Exterior Features:  
Number Of Doors: 4  
Rear Cargo Door Type: liftgate  
Driver And Passenger Mirror: power remote manual folding side-view door mirrors  
Convex Driver Mirror: convex driver and passenger mirror  
Spoiler: rear lip spoiler  
Skid Plates: skid plates  
Door Handles: black  
Front And Rear Bumpers: body-coloured front and rear bumpers with black rub strip  
Front Tow Hooks: 1 front tow hooks  
Body Material: galvanized steel/aluminum body material  
: class III trailing with harness, hitch  
Body Side Cladding: body-coloured bodyside cladding  
Grille: black grille  
Convenience Features:  
Air Conditioning: automatic dual-zone front air conditioning  
Air Filter: air filter  
Rear Air Conditioning: rear air conditioning  
Cruise Control: cruise control with steering wheel controls  
Trunk/Hatch/Door Remote Release: power cargo access remote release  
Power Windows: power windows with driver and passenger 1-touch down  
1/4 Vent Rear Windows: power rearmost windows  
Remote Keyless Entry: yes remote keyless entry  
Steering Wheel: steering wheel with manual tilting, manual telescoping  
Day-Night Rearview Mirror: day-night rearview mirror  
Driver and Passenger Vanity Mirror: driver and passenger-side visor mirrors  
Emergency SOS: emergency communication system  
Overhead Console: mini overhead console with storage  
Glove Box: locking glove box  
Driver Door Bin: driver and passenger door bins  
Dashboard Storage: dashboard storage  
Driver Footrest: driver's footrest  
Retained Accessory Power: retained accessory power  
Power Accessory Outlet: 2 12V DC power outlets

### Entertainment Features:

radio: AM/FM stereo with seek-scan  
Voice Activated Radio: voice activated radio  
Speed Sensitive Volume: speed-sensitive volume  
Steering Wheel Radio Controls: steering-wheel mounted audio controls  
Speakers: 4 speakers  
Internet Access: Fleet Telematics Modem internet access  
1st Row LCD: 1 1st row LCD monitor  
Wireless Connectivity: wireless phone connectivity  
Antenna: integrated roof antenna

### Lighting, Visibility and Instrumentation Features:

Headlamp Type: projector beam LED low/high beam headlamps  
Front Wipers: variable intermittent speed-sensitive wipers wipers  
Rear Window wiper: rear window wiper with heating wiper park  
Rear Window Defroster: rear window defroster  
Tinted Windows: deep-tinted windows  
Dome Light: dome light with fade  
Front Reading Lights: front and rear reading lights  
Variable IP Lighting: variable instrument panel lighting  
Display Type: digital/analog appearance  
Tachometer: tachometer  
Compass: compass

Low Tire Pressure Warning: tire specific low-tire-pressure warning  
Park Distance Control: Reverse Sensing System rear parking sensors  
Trip Computer: trip computer  
Trip Odometer: trip odometer  
Blind Spot Sensor: blind spot  
Front Pedestrian Braking: front pedestrian detection  
Forward Collision Alert: forward collision  
Water Temp Gauge: water temp. gauge  
Engine Hour Meter: engine hour meter  
Clock: digital clock  
Systems Monitor: driver information centre  
Check Control: redundant digital speedometer  
Rear Vision Camera: rear vision camera  
Oil Pressure Warning: oil-pressure warning  
Water Temp Warning: water-temp. warning  
Battery Warning: battery warning  
Lights On Warning: lights-on warning  
Key in Ignition Warning: key-in-ignition warning  
Low Fuel Warning: low-fuel warning  
Low Washer Fluid Warning: low-washer-fluid warning  
Door Ajar Warning: door-ajar warning  
Trunk Ajar Warning: trunk-ajar warning  
Brake Fluid Warning: brake-fluid warning

**Safety And Security:**

ABS four-wheel ABS brakes  
Number of ABS Channels: 4 ABS channels  
Brake Assistance: brake assist  
Brake Type: four-wheel disc brakes  
Vented Disc Brakes: front and rear ventilated disc brakes  
Spare Tire Type: full-size spare tire  
Spare Tire Mount: spare tire mounted inside under cargo  
Driver Front Impact Airbag: driver and passenger front-impact airbags  
Driver Side Airbag: seat-mounted driver and passenger side-impact airbags  
Overhead Airbag: curtain 1st and 2nd row overhead airbag  
Knee Airbag: knee airbag  
Occupancy Sensor: front passenger airbag occupancy sensor  
Height Adjustable Seatbelts: height adjustable front seatbelts  
Seatbelt Pretensioners: front seatbelt pre-tensioners  
3Point Rear Centre Seatbelt: 3 point rear centre seatbelt  
Side Impact Bars: side-impact bars  
Tailgate/Rear Door Lock Type: tailgate/rear door lock included with power door locks  
Rear Child Safety Locks: rear child safety locks  
Security System: security system  
Tracker System: tracker system  
Electronic Stability: electronic stability control with anti-rollover  
Traction Control: ABS and driveline traction control  
Front and Rear Headrests: manual adjustable front head restraints  
Rear Headrest Control: 3 rear head restraints

**Seats And Trim:**

Seating Capacity max. seating capacity of 5  
Front Bucket Seats: front bucket seats  
Number of Driver Seat Adjustments: 8-way driver and passenger seat adjustments  
Reclining Driver Seat: manual reclining driver and power reclining passenger seats  
Driver Lumbar: power 2-way driver and passenger lumbar support  
Driver Height Adjustment: power height-adjustable driver and passenger seats  
Driver Fore/Aft: power driver and passenger fore/aft adjustment  
Driver Cushion Tilt: power driver and passenger cushion tilt  
Rear Seat Type: rear 35-30-35 split-bench seat  
Rear Folding Position: rear seat fold-forward seatback

Leather Upholstery: cloth front seat upholstery  
Rear Seat Material: vinyl rear seat upholstery  
Headliner Material: full cloth headliner  
Floor Covering: full vinyl/rubber floor covering  
Dashboard Console Insert, Door Panel Insert Combination: metal-look instrument panel insert, door panel insert, console insert  
Shift Knob Trim: urethane shift knob  
Interior Accents: metal-look interior accents  
Cargo Space Trim: carpet cargo space  
Trunk Lid: plastic trunk lid/rear cargo door  
Cargo Tie Downs: cargo tie-downs  
Cargo Light: cargo light  
Cargo Tray: cargo tray/organizer  
Standard Engine:  
Engine 285-hp, 3.3-liter V-6 (regular gas)  
Standard Transmission:  
Transmission 10-speed automatic w/ OD



FLEET MANAGEMENT

# Open-End (Equity) Lease Rate Quote

Quote No: 9457427

Prepared For: City of Oneida  
Lowell, Steve

Date 02/09/2026  
AE/AM JHA

Unit #  
 Year 2026 Make Ford Model Police Interceptor Utility  
 Series Base All-Wheel Drive  
 Vehicle Order Type Ordered Term 48 State NY Customer# 589393

All language and acknowledgments contained in the signed quote apply to all vehicles that are ordered under this signed quote.

\$ 49,466.00	Capitalized Price of Vehicle <sup>1</sup>
\$ 0.00	Sales Tax 0.0000% State NY
\$ 103.00	Initial License Fee
\$ 0.00	Registration Fee
\$ 725.00	Other: (See Page 2)
\$ 0.00	Capitalized Price Reduction
\$ 2,000.00	Gain Applied From Prior Unit
\$ 0.00	Security Deposit
\$ 0.00	Taxes

\$ 48,191.00 Total Capitalized Amount (Delivered Price)

\$ 843.34 Depreciation Reserve @ 1.7500%

\$ 222.93 Monthly Lease Charge (Based on Interest Rate - Subject to a Floor)<sup>2</sup>

**\$ 1,066.27 Total Monthly Rental Excluding Additional Services**

### Additional Fleet Management

\$ 0.00 Master Policy Enrollment Fees

\$ 0.00 Commercial Automobile Liability Enrollment

Liability Limit \$0.00

\$ 0.00 Physical Damage Management

\$ 0.00 Full Maintenance Program <sup>3</sup> Contract Miles 0

Incl: # Brake Sets (1 set = 1 Axle) 0

**\$ 0.00 Additional Services SubTotal**

\$ 0.00 Tax 0.0000% State NY

**\$ 1,066.27 Total Monthly Rental Including Additional Services**

\$ 7,710.68 Reduced Book Value at 48 Months

\$ 400.00 Service Charge Due at Lease Termination

### Order Information

Driver Name	Client to Update
Exterior Color	(0 P) Agate Black
Interior Color	Charcoal Black w/Unique HD Cloth Front Bucket
Lic. Plate Type	Government
GVWR	0

Comp/Coll Deductible	0 / 0
OverMileage Charge	\$ 0.00 Per Mile
# Tires 0	Loaner Vehicle Not Included

Quote based on estimated annual mileage of 10,000

(Current market and vehicle conditions may also affect value of vehicle)

(Quote is Subject to Customer's Credit Approval)

Notes

Enterprise FM Trust will be the owner of the vehicle covered by this Quote. Enterprise FM Trust (not Enterprise Fleet Management) will be the Lessor of such vehicle under the Master Open - End (Equity) Lease Agreement and shall have all rights and obligations of the Lessor under the Master Open - End (Equity) Lease Agreement with respect to such vehicle. Lessee must maintain insurance coverage on the vehicle as set forth in Section 11 of the Master Open-End (Equity) Lease Agreement until the vehicle is sold.

### ALL TAX AND LICENSE FEES TO BE BILLED TO LESSEE AS THEY OCCUR.

Lessee hereby authorizes this vehicle order, and agrees to lease the vehicle on the terms set forth herein and in the Master Equity Lease Agreement. In the event Lessee fails or refuses to accept delivery of the ordered vehicle, Lessee agrees that Lessor shall have the right to collect damages, including, but not limited to, a \$500 disposal fee, interest incurred, and loss of value.

LESSEE City of Oneida

TITLE

DATE

\* INDICATES ITEMS TO BE BILLED ON DELIVERY.

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**Aftermarket Equipment Total**

Description	(B)illed or (C)apped	Price
Lettering	B	\$ 1,350.00
Custom Equipment	B	\$ 10,211.96
<b>Total Aftermarket Equipment Billed</b>		\$ 11,561.96
<b>Total Aftermarket Equipment Capitalized</b>		\$ 0.00
<b>Aftermarket Equipment Total</b>		\$ 11,561.96

**Other Totals**

Description	(B)illed or (C)apped	Price
Estimated Transport Cost	C	\$ 450.00
Courtesy Delivery Fee	C	\$ 275.00
<b>Total Other Charges Billed</b>		\$ 0.00
<b>Total Other Charges Capitalized</b>		\$ 725.00
<b>Other Charges Total</b>		\$ 725.00

**VEHICLE INFORMATION:**

2026 Ford Police Interceptor Utility Base All-Wheel Drive - US

Series ID: K8A

**Pricing Summary:**

	INVOICE	MSRP
Base Vehicle	\$47,094	\$48,550.00
Total Options	\$3,017.00	\$3,210.00
Destination Charge	\$1,795.00	\$1,795.00
<b>Total Price</b>	<b>\$51,906.00</b>	<b>\$53,555.00</b>

**SELECTED COLOR:**

Exterior: UM-(0 P) Agate Black  
 Interior: 9W-Charcoal Black w/Unique HD Cloth Front Bucket Seats w/Vinyl Rear

**SELECTED OPTIONS:**

CODE	DESCRIPTION	INVOICE	MSRP
119WB	119" Wheelbase	STD	STD
18X	100 Watt Siren/Speaker w/Bracket & Pigtail	\$329.00	\$350.00
44U	Transmission: 10-Speed Automatic (44U)	NC	NC
51T	Driver Only LED Bulb Spot Lamp (Whelen)	\$394.00	\$420.00
52P	Hidden Door-Lock Plunger	\$150.00	\$160.00
59E	Keyed Alike - 1435x	\$47.00	\$50.00
60A	Grille LED Lights, Siren & Speaker Pre-Wiring	Included	Included
60R	Noise Suppression Bonds (Ground Straps)	\$94.00	\$100.00
66A	Front Headlamp Lighting Solution	\$846.00	\$900.00
66B	Tail Lamp Lighting Solution	\$405.00	\$430.00
66C	Rear Lighting Solution	\$432.00	\$460.00
68G	Rear-Door Controls Inoperable	Included	Included
76D	Underbody Deflector Plate	\$320.00	\$340.00
9	Unique HD Cloth Front Bucket Seats w/Vinyl Rear	Included	Included
425	50-State Emissions System	STD	STD
500A	Order Code 500A	NC	NC
99B	Engine: 3.3L V6 Direct-injection	NC	NC
9W_01	Charcoal Black w/Unique HD Cloth Front Bucket Seats w/Vinyl Rear	NC	NC
NONAX	3.31 Axle Ratio (DISC)	NC	NC
PAINT	Monotone Paint Application	Included	Included
STDRD	Radio: AM/FM/MP3 Capable	STD	STD
STDTR	Tires: 255/60R18 as BSW	Included	Included
STDWL	Wheels: 18" X 8" 5-Spoke Painted Black Steel	Included	Included
SYNC	SYNC Phoenix Communication & Entertainment System	Included	Included
UM_01	(0 P) Agate Black	NC	NC

## CONFIGURED FEATURES:

Body Exterior Features:  
Number Of Doors: 4  
Rear Cargo Door Type: liftgate  
Driver And Passenger Mirror: power remote manual folding side-view door mirrors  
Convex Driver Mirror: convex driver and passenger mirror  
Spoiler: rear lip spoiler  
Skid Plates: skid plates  
Door Handles: black  
Front And Rear Bumpers: body-coloured front and rear bumpers with black rub strip  
Front Tow Hooks: 1 front tow hooks  
Body Material: galvanized steel/aluminum body material  
: class III trailering with harness, hitch  
Body Side Cladding: body-coloured bodyside cladding  
Grille: black grille  
Convenience Features:  
Air Conditioning: automatic dual-zone front air conditioning  
Air Filter: air filter  
Rear Air Conditioning: rear air conditioning  
Cruise Control: cruise control with steering wheel controls  
Trunk/Hatch/Door Remote Release: power cargo access remote release  
Power Windows: power windows with driver and passenger 1-touch down  
1/4 Vent Rear Windows: power rearmost windows  
Remote Keyless Entry: yes remote keyless entry  
Steering Wheel: steering wheel with manual tilting, manual telescoping  
Day-Night Rearview Mirror: day-night rearview mirror  
Driver and Passenger Vanity Mirror: driver and passenger-side visor mirrors  
Emergency SOS: emergency communication system  
Overhead Console: mini overhead console with storage  
Glove Box: locking glove box  
Driver Door Bin: driver and passenger door bins  
Dashboard Storage: dashboard storage  
Driver Footrest: driver's footrest  
Retained Accessory Power: retained accessory power  
Power Accessory Outlet: 2 12V DC power outlets

### Entertainment Features:

radio: AM/FM stereo with seek-scan  
Voice Activated Radio: voice activated radio  
Speed Sensitive Volume: speed-sensitive volume  
Steering Wheel Radio Controls: steering-wheel mounted audio controls  
Speakers: 4 speakers  
Internet Access: Fleet Telematics Modem internet access  
1st Row LCD: 1 1st row LCD monitor  
Wireless Connectivity: wireless phone connectivity  
Antenna: integrated roof antenna

### Lighting, Visibility and Instrumentation Features:

Headlamp Type: projector beam LED low/high beam headlamps  
Front Wipers: variable intermittent speed-sensitive wipers wipers  
Rear Window wiper: rear window wiper with heating wiper park  
Rear Window Defroster: rear window defroster  
Tinted Windows: deep-tinted windows  
Dome Light: dome light with fade  
Front Reading Lights: front and rear reading lights  
Variable IP Lighting: variable instrument panel lighting  
Display Type: digital/analog appearance  
Tachometer: tachometer  
Compass: compass

Low Tire Pressure Warning: tire specific low-tire-pressure warning  
Park Distance Control: Reverse Sensing System rear parking sensors  
Trip Computer: trip computer  
Trip Odometer: trip odometer  
Blind Spot Sensor: blind spot  
Front Pedestrian Braking: front pedestrian detection  
Forward Collision Alert: forward collision  
Water Temp Gauge: water temp. gauge  
Engine Hour Meter: engine hour meter  
Clock: digital clock  
Systems Monitor: driver information centre  
Check Control: redundant digital speedometer  
Rear Vision Camera: rear vision camera  
Oil Pressure Warning: oil-pressure warning  
Water Temp Warning: water-temp. warning  
Battery Warning: battery warning  
Lights On Warning: lights-on warning  
Key in Ignition Warning: key-in-ignition warning  
Low Fuel Warning: low-fuel warning  
Low Washer Fluid Warning: low-washer-fluid warning  
Door Ajar Warning: door-ajar warning  
Trunk Ajar Warning: trunk-ajar warning  
Brake Fluid Warning: brake-fluid warning

**Safety And Security:**

ABS four-wheel ABS brakes  
Number of ABS Channels: 4 ABS channels  
Brake Assistance: brake assist  
Brake Type: four-wheel disc brakes  
Vented Disc Brakes: front and rear ventilated disc brakes  
Spare Tire Type: full-size spare tire  
Spare Tire Mount: spare tire mounted inside under cargo  
Driver Front Impact Airbag: driver and passenger front-impact airbags  
Driver Side Airbag: seat-mounted driver and passenger side-impact airbags  
Overhead Airbag: curtain 1st and 2nd row overhead airbag  
Knee Airbag: knee airbag  
Occupancy Sensor: front passenger airbag occupancy sensor  
Height Adjustable Seatbelts: height adjustable front seatbelts  
Seatbelt Pretensioners: front seatbelt pre-tensioners  
3-Point Rear Centre Seatbelt: 3 point rear centre seatbelt  
Side Impact Bars: side-impact bars  
Tailgate/Rear Door Lock Type: tailgate/rear door lock included with power door locks  
Rear Child Safety Locks: rear child safety locks  
Security System: security system  
Tracker System: tracker system  
Electronic Stability: electronic stability stability control with anti-rollover  
Traction Control: ABS and driveline traction control  
Front and Rear Headrests: manual adjustable front head restraints  
Rear Headrest Control: 3 rear head restraints

**Seats And Trim:**

Seating Capacity max. seating capacity of 5  
Front Bucket Seats: front bucket seats  
Number of Driver Seat Adjustments: 8-way driver and passenger seat adjustments  
Reclining Driver Seat: manual reclining driver and power reclining passenger seats  
Driver Lumbar: power 2-way driver and passenger lumbar support  
Driver Height Adjustment: power height-adjustable driver and passenger seats  
Driver Fore/Aft: power driver and passenger fore/aft adjustment  
Driver Cushion Tilt: power driver and passenger cushion tilt  
Rear Seat Type: rear 35-30-35 split-bench seat  
Rear Folding Position: rear seat fold-forward seatback

Leather Upholstery: cloth front seat upholstery  
Rear Seat Material: vinyl rear seat upholstery  
Headliner Material: full cloth headliner  
Floor Covering: full vinyl/rubber floor covering  
Dashboard Console Insert, Door Panel Insert Combination: metal-look instrument panel insert, door panel insert, console insert  
Shift Knob Trim: urethane shift knob  
Interior Accents: metal-look interior accents  
Cargo Space Trim: carpet cargo space  
Trunk Lid: plastic trunk lid/rear cargo door  
Cargo Tie Downs: cargo tie-downs  
Cargo Light: cargo light  
Cargo Tray: cargo tray/organizer  
Standard Engine:  
Engine 285-hp, 3.3-liter V-6 (regular gas)  
Standard Transmission:  
Transmission 10-speed automatic w/ OD



FLEET MANAGEMENT

# Open-End (Equity) Lease Rate Quote

Quote No: 9457428

Prepared For: City of Oneida  
Lowell, Steve

Date 02/09/2026  
AE/AM JHA

Unit #  
Year 2026 Make Ford Model Police Interceptor Utility  
Series Base All-Wheel Drive  
Vehicle Order Type Ordered Term 48 State NY Customer# 589393

All language and acknowledgments contained in the signed quote apply to all vehicles that are ordered under this signed quote.

\$ 49,466.00	Capitalized Price of Vehicle <sup>1</sup>
\$ 0.00	Sales Tax 0.0000% State NY
\$ 103.00	Initial License Fee
\$ 0.00	Registration Fee
\$ 725.00	Other: (See Page 2)
\$ 0.00	Capitalized Price Reduction
\$ 2,000.00	Gain Applied From Prior Unit
\$ 0.00	Security Deposit
\$ 0.00	Taxes

\$ 48,191.00	Total Capitalized Amount (Delivered Price)
\$ 843.34	Depreciation Reserve @ 1.7500%
\$ 222.93	Monthly Lease Charge (Based on Interest Rate - Subject to a Floor) <sup>2</sup>

**\$ 1,066.27 Total Monthly Rental Excluding Additional Services**

### Additional Fleet Management

\$ 0.00	Master Policy Enrollment Fees
\$ 0.00	Commercial Automobile Liability Enrollment
\$ 0.00	Liability Limit \$0.00
\$ 0.00	Physical Damage Management
\$ 0.00	Full Maintenance Program <sup>3</sup> Contract Miles 0

Incl: # Brake Sets (1 set = 1 Axle) 0      # Tires 0      Loaner Vehicle Not Included

\$ 0.00	<b>Additional Services SubTotal</b>	State NY
\$ 0.00	Tax 0.0000%	

**\$ 1,066.27 Total Monthly Rental Including Additional Services**

\$ 7,710.68 Reduced Book Value at 48 Months

\$ 400.00 Service Charge Due at Lease Termination

Quote based on estimated annual mileage of 10,000 (Current market and vehicle conditions may also affect value of vehicle) (Quote is Subject to Customer's Credit Approval)

### Notes

Enterprise FM Trust will be the owner of the vehicle covered by this Quote. Enterprise FM Trust (not Enterprise Fleet Management) will be the Lessor of such vehicle under the Master Open End (Equity) Lease Agreement and shall have all rights and obligations of the Lessor under the Master Open - End (Equity) Lease Agreement with respect to such vehicle. Lessee must maintain insurance coverage on the vehicle as set forth in Section 11 of the Master Open-End (Equity) Lease Agreement until the vehicle is sold.

### ALL TAX AND LICENSE FEES TO BE BILLED TO LESSEE AS THEY OCCUR.

Lessee hereby authorizes this vehicle order, and agrees to lease the vehicle on the terms set forth herein and in the Master Equity Lease Agreement. In the event Lessee fails or refuses to accept delivery of the ordered vehicle, Lessee agrees that Lessor shall have the right to collect damages, including, but not limited to, a \$500 disposal fee, interest incurred, and loss of value.

LESSEE City of Oneida

BY	TITLE	DATE
----	-------	------

\* INDICATES ITEMS TO BE BILLED ON DELIVERY.

<sup>1</sup> Capitalized price of vehicle may be adjusted to reflect final manufacturer's invoice, plus a pre delivery interest charge. Lessee hereby assigns to Lessor any manufacturer rebates and/or manufacturer incentives intended for the Lessee, which rebates and/or incentives have been used by Lessor to reduce the capitalized price of the vehicle.

<sup>2</sup> Monthly lease charge will be adjusted to reflect the interest rate on the delivery date (subject to a floor).

<sup>3</sup> The inclusion herein of references to maintenance fees/services are solely for the administrative convenience of Lessee. Notwithstanding the inclusion of such references in this [Invoice/Schedule/Quote], all such maintenance services are to be performed by Enterprise Fleet Management, Inc., and all such maintenance fees are payable by Lessee solely for the account of Enterprise Fleet Management, Inc., pursuant to that certain separate [Maintenance Agreement] entered into by and between Lessee and Enterprise Fleet Management, Inc., provided that such maintenance fees are being billed by Enterprise FM Trust, and are payable at the direction of Enterprise FM Trust, solely as an authorized agent for collection on behalf of Enterprise Fleet Management, Inc.



**Aftermarket Equipment Total**

Description	(B)illed or (C)apped	Price
Lettering	B	\$ 1,350.00
Custom Equipment	B	\$ 10,211.96
<b>Total Aftermarket Equipment Billed</b>		\$ 11,561.96
<b>Total Aftermarket Equipment Capitalized</b>		\$ 0.00
<b>Aftermarket Equipment Total</b>		\$ 11,561.96

**Other Totals**

Description	(B)illed or (C)apped	Price
Estimated Transport Cost	C	\$ 450.00
Courtesy Delivery Fee	C	\$ 275.00
<b>Total Other Charges Billed</b>		\$ 0.00
<b>Total Other Charges Capitalized</b>		\$ 725.00
<b>Other Charges Total</b>		\$ 725.00

**VEHICLE INFORMATION:**

2026 Ford Police Interceptor Utility Base All-Wheel Drive - US  
Series ID: K8A

**Pricing Summary:**

Base Vehicle	<b>INVOICE</b>	<b>MSRP</b>
Total Options	\$47,094	\$48,550.00
Destination Charge	\$3,017.00	\$3,210.00
	\$1,795.00	\$1,795.00
<b>Total Price</b>	<b>\$51,906.00</b>	<b>\$53,555.00</b>

**SELECTED COLOR:**

Exterior: UM-(0 P) Agate Black  
Interior: 9W-Charcoal Black w/Unique HD Cloth Front Bucket Seats w/Vinyl Rear

**SELECTED OPTIONS:**

CODE	DESCRIPTION	INVOICE	MSRP
119WB	119" Wheelbase	STD	STD
18X	100 Watt Siren/Speaker w/Bracket & Pigtail	\$329.00	\$350.00
44U	Transmission: 10-Speed Automatic (44U)	NC	NC
51T	Driver Only LED Bulb Spot Lamp (Whelen)	\$394.00	\$420.00
52P	Hidden Door-Lock Plunger	\$150.00	\$160.00
59E	Keyed Alike - 1435x	\$47.00	\$50.00
60A	Grille LED Lights, Siren & Speaker Pre-Wiring	Included	Included
60R	Noise Suppression Bonds (Ground Straps)	\$94.00	\$100.00
66A	Front Headlamp Lighting Solution	\$846.00	\$900.00
66B	Tail Lamp Lighting Solution	\$405.00	\$430.00
66C	Rear Lighting Solution	\$432.00	\$460.00
68G	Rear-Door Controls Inoperable	Included	Included
76D	Underbody Deflector Plate	\$320.00	\$340.00
9	Unique HD Cloth Front Bucket Seats w/Vinyl Rear	Included	Included
425	50-State Emissions System	STD	STD
500A	Order Code 500A	NC	NC
99B	Engine: 3.3L V6 Direct-Injection	NC	NC
9W_01	Charcoal Black w/Unique HD Cloth Front Bucket Seats w/Vinyl Rear	NC	NC
NONAX	3.31 Axle Ratio (DISC)	Included	Included
PAINT	Monotone Paint Application	STD	STD
STDRO	Radio: AM/FM/MP3 Capable	Included	Included
STDTR	Tires: 255/60R18 as BSW	Included	Included
STDWL	Wheels: 18" X 8" 5-Spoke Painted Black Steel	Included	Included
SYNC	SYNC Phoenix Communication & Entertainment System	Included	Included
UM_01	(0 P) Agate Black	NC	NC

## CONFIGURED FEATURES:

Body Exterior Features:  
Number Of Doors: 4  
Rear Cargo Door Type: liftgate  
Driver And Passenger Mirror: power remote manual folding side-view door mirrors  
Convex Driver Mirror: convex driver and passenger mirror  
Spoiler: rear lip spoiler  
Skid Plates: skid plates  
Door Handles: black  
Front And Rear Bumpers: body-coloured front and rear bumpers with black rub strip  
Front Tow Hooks: 1 front tow hooks  
Body Material: galvanized steel/aluminum body material  
: class III trailering with harness, hitch  
Body Side Cladding: body-coloured bodyside cladding  
Grille: black grille  
Convenience Features:  
Air Conditioning: automatic dual-zone front air conditioning  
Air Filter: air filter  
Rear Air Conditioning: rear air conditioning  
Cruise Control: cruise control with steering wheel controls  
Trunk/Hatch/Door Remote Release: power cargo access remote release  
Power Windows: power windows with driver and passenger 1-touch down  
1/4 Vent Rear Windows: power rearmost windows  
Remote Keyless Entry: yes remote keyless entry  
Steering Wheel: steering wheel with manual tilting, manual telescoping  
Day-Night Rearview Mirror: day-night rearview mirror  
Driver and Passenger Vanity Mirror: driver and passenger-side visor mirrors  
Emergency SOS: emergency communication system  
Overhead Console: mini overhead console with storage  
Glove Box: locking glove box  
Driver Door Bin: driver and passenger door bins  
Dashboard Storage: dashboard storage  
Driver Footrest: driver's footrest  
Retained Accessory Power: retained accessory power  
Power Accessory Outlet: 2 12V DC power outlets

### Entertainment Features:

radio: AM/FM stereo with seek-scan  
Voice Activated Radio: voice activated radio  
Speed Sensitive Volume: speed-sensitive volume  
Steering Wheel Radio Controls: steering-wheel mounted audio controls  
Speakers: 4 speakers  
Internet Access: Fleet Telematics Modem internet access  
1st Row LCD: 1 1st row LCD monitor  
Wireless Connectivity: wireless phone connectivity  
Antenna: integrated roof antenna

### Lighting, Visibility and Instrumentation Features:

Headlamp Type: projector beam LED low/high beam headlamps  
Front Wipers: variable intermittent speed-sensitive wipers wipers  
Rear Window wiper: rear window wiper with heating wiper park  
Rear Window Defroster: rear window defroster  
Tinted Windows: deep-tinted windows  
Dome Light: dome light with fade  
Front Reading Lights: front and rear reading lights  
Variable IP Lighting: variable instrument panel lighting  
Display Type: digital/analog appearance  
Tachometer: tachometer  
Compass: compass

Low Tire Pressure Warning: tire specific low-tire-pressure warning  
Park Distance Control: Reverse Sensing System rear parking sensors  
Trip Computer: trip computer  
Trip Odometer: trip odometer  
Blind Spot Sensor: blind spot  
Front Pedestrian Braking: front pedestrian detection  
Forward Collision Alert: forward collision  
Water Temp Gauge: water temp. gauge  
Engine Hour Meter: engine hour meter  
Clock: digital clock  
Systems Monitor: driver information centre  
Check Control: redundant digital speedometer  
Rear Vision Camera: rear vision camera  
Oil Pressure Warning: oil-pressure warning  
Water Temp Warning: water-temp. warning  
Battery Warning: battery warning  
Lights On Warning: lights-on warning  
Key in Ignition Warning: key-in-ignition warning  
Low Fuel Warning: low-fuel warning  
Low Washer Fluid Warning: low-washer-fluid warning  
Door Ajar Warning: door-ajar warning  
Trunk Ajar Warning: trunk-ajar warning  
Brake Fluid Warning: brake-fluid warning

Safety And Security:

ABS four-wheel ABS brakes  
Number of ABS Channels: 4 ABS channels  
Brake Assistance: brake assist  
Brake Type: four-wheel disc brakes  
Vented Disc Brakes: front and rear ventilated disc brakes  
Spare Tire Type: full-size spare tire  
Spare Tire Mount: spare tire mounted inside under cargo  
Driver Front Impact Airbag: driver and passenger front-impact airbags  
Driver Side Airbag: seat-mounted driver and passenger side-impact airbags  
Overhead Airbag: curtain 1st and 2nd row overhead airbag  
Knee Airbag: knee airbag  
Occupancy Sensor: front passenger airbag occupancy sensor  
Height Adjustable Seatbelts: height adjustable front seatbelts  
Seatbelt Pretensioners: front seatbelt pre-tensioners  
3Point Rear Centre Seatbelt: 3 point rear centre seatbelt  
Side Impact Bars: side-impact bars  
Tailgate/Rear Door Lock Type: tailgate/rear door lock included with power door locks  
Rear Child Safety Locks: rear child safety locks  
Security System: security system  
Tracker System: tracker system  
Electronic Stability: electronic stability stability control with anti-rollover  
Traction Control: ABS and driveline traction control  
Front and Rear Headrests: manual adjustable front head restraints  
Rear Headrest Control: 3 rear head restraints

Seats And Trim:

Seating Capacity max. seating capacity of 5  
Front Bucket Seats: front bucket seats  
Number of Driver Seat Adjustments: 8-way driver and passenger seat adjustments  
Reclining Driver Seat: manual reclining driver and power reclining passenger seats  
Driver Lumbar: power 2-way driver and passenger lumbar support  
Driver Height Adjustment: power height-adjustable driver and passenger seats  
Driver Fore/Aft: power driver and passenger fore/aft adjustment  
Driver Cushion Tilt: power driver and passenger cushion tilt  
Rear Seat Type: rear 35-30-35 split-bench seat  
Rear Folding Position: rear seat fold-forward seatback

Leather Upholstery: cloth front seat upholstery  
Rear Seat Material: vinyl rear seat upholstery  
Headliner Material: full cloth headliner  
Floor Covering: full vinyl/rubber floor covering  
Dashboard Console Insert, Door Panel Insert Combination: metal-lock instrument panel insert, door panel insert, console insert  
Shift Knob Trim: urethane shift knob  
Interior Accents: metal-look interior accents  
Cargo Space Trim: carpet cargo space  
Trunk Lid: plastic trunk lid/rear cargo door  
Cargo Tie Downs: cargo tie-downs  
Cargo Light: cargo light  
Cargo Tray: cargo tray/organizer  
Standard Engine:  
Engine 285-hp, 3.3-liter V-6 (regular gas)  
Standard Transmission:  
Transmission 10-speed automatic w/ OD

### Replacement Schedule



**FLEET MANAGEMENT**

Year	Make	Model	VIN	Series	EFM Unit ID	Unit ID	Customer	Driver	Name	Term	Lease End Date
2022	Dodge	Durango	1C4SDJFT6NC192745	Pursuit 4dr All-Wheel Drive	2654T2		POLICE	-		E36	12/1/2026
2022	Dodge	Durango	1C4SDJFT8NC192746	Pursuit 4dr All-Wheel Drive	2654SW		POLICE	-		E36	10/5/2026
2022	Chevrolet	Tahoe	1GNSKLE8NR179673	Police Vehicle 4x4	25R8L3		POLICE			E48	12/1/2026
2022	Chevrolet	Tahoe	1GNSKLED3NR179855	Police Vehicle 4x4	25R8KS		POLICE			E48	11/22/2026
2022	Chevrolet	Tahoe	1GNSKLED1NR178753	Police Vehicle 4x4	25RUCP		POLICE			E48	10/18/2026
6	Additional Ghost Vehicle										

Quote Number	Replacement Vehicle	Aftermarket Quote Number	Cost	Equity Rollover	Estimated New Monthly Payment
9457427	2026 Ford Police Interceptor Utility Base All-Wheel Drive	#2544	\$11,561.96	\$2,000.00	\$1,066.27
9457428	2026 Ford Police Interceptor Utility Base All-Wheel Drive	#2544	\$11,561.96	\$2,000.00	\$1,066.27
9243454	2026 Ford Police Interceptor Utility Base All-Wheel Drive	#2543	\$12,429.71	\$9,000.00	\$919.38
9243455	2026 Ford Police Interceptor Utility Base All-Wheel Drive	#2543	\$12,429.71	\$9,000.00	\$919.38
9243456	2026 Ford Police Interceptor Utility Base All-Wheel Drive	#2543	\$12,429.71	\$9,000.00	\$919.38
9243457	2026 Ford Police Interceptor Utility Base All-Wheel Drive	#2545	\$16,273.93	\$0.00	\$1,108.24